



Q1

2026

EARNINGS CALL

RCL
LISTED
NYSE

Royal Caribbean, Royal Beach Club Santorini

Royal Caribbean Group



FORWARD LOOKING STATEMENTS AND NON-GAAP FINANCIAL INFORMATION

Certain statements in this presentation relating to, among other things, our future performance estimates, forecasts and projections constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to: statements regarding revenues, costs and financial results for 2026 and beyond; anticipated timing for launch of private destinations; our progress toward achievement of our Perfecta program; demand for our brands; expectations on timing for river cruise offerings; future capital expenditures; and expectations regarding our credit profile and fuel expenses. Words such as “anticipate,” “believe,” “committed,” “could,” “driving,” “estimate,” “expect,” “goal,” “intend,” “may,” “plan,” “encouraged,” “project,” “shaping up,” “position,” “allows,” “seek,” “should,” “will,” “would,” “considering,” and similar expressions are intended to help identify forward-looking statements. Forward-looking statements reflect management’s current expectations, are based on judgments, are inherently uncertain and are subject to risks, uncertainties and other factors, which could cause our actual results, performance or achievements to differ materially from the future results, performance or achievements expressed or implied in those forward-looking statements. Examples of these risks, uncertainties and other factors include, but are not limited to, the following: the impact of the economic and geopolitical environment, including changing tariffs and the related uncertainty thereof, on key aspects of our business, such as the demand for cruises, passenger spending, and operating costs; changes in operating costs; the unavailability or cost of air service; disease outbreaks and increased concern about the risk of illness on our ships or when travelling to or from our ships, which could cause a decrease in demand, guest cancellations, and ship redeployments; incidents or adverse publicity concerning our ships, port facilities, land destinations and/or passengers or the cruise vacation industry in general; the effects of weather, climate events and/or natural disasters on our business; risks related to our sustainability activities; the impact of issues at shipyards, including ship delivery delays, ship cancellations or ship construction cost increases; shipyard unavailability; unavailability of ports of call; vacation industry competition and increase in industry capacity and overcapacity; inability to manage our cost and capital allocation strategies; the uncertainties of conducting business globally and expanding into new markets and new ventures, including potential acquisitions; issues with travel advisers that sell and market our cruises; reliance on third-party service providers; potential unavailability of insurance coverage; the risks and costs related to cyber security attacks, data breaches, protecting our systems and maintaining data integrity and security; uncertainties of a foreign legal system as we are not incorporated in the United States; our ability to obtain sufficient financing or capital to fund our capital expenditures, operations, debt repayments and other financing needs; our expectation and ability to pay a cash dividend on our common stock in the future; changes to our dividend policy; growing anti-tourism sentiments and environmental concerns; changes in U.S. or other countries’ foreign travel policy; impact of new or changing legislation and regulations (including environmental regulations) or governmental orders on our business; fluctuations in foreign currency exchange rates, fuel prices and interest rates; further impairments of our goodwill, long-lived assets, equity investments and notes receivable; an inability to source our crew or our provisions and supplies from certain places; our ability to recruit, develop and retain high quality personnel; and pending or threatened litigation, investigations and enforcement actions.

More information about factors that could affect our operating results is included under the caption “Risk Factors” in our most recent annual report on Form 10-K, as well as our other filings with the SEC, copies of which may be obtained by visiting our Investor Relations website at www.rclinvestor.com or the SEC’s website at www.sec.gov. Undue reliance should not be placed on the forward-looking statements in this release, which are based on information available to us on the date hereof. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

This presentation includes certain adjusted financial measures defined as non-GAAP financial measures under Securities and Exchange Commission rules, which we believe provide useful information to investors as a supplement to our consolidated financial statements, which are prepared and presented in accordance with generally accepted accounting principles, or U.S. GAAP. The presentation of adjusted financial information is not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with U.S. GAAP. Additional information relating to certain of our financial measures contained herein, including non-GAAP financial measures, is available in the Appendix to this presentation and our most recent earnings release, available at our website at www.rclinvestor.com.

An aerial photograph of a tropical island with a resort, surrounded by clear blue water. In the foreground, two large cruise ships are docked at a pier. The image has a blue and teal color overlay.

OUR MISSION

**DELIVER THE BEST VACATIONS
RESPONSIBLY**

Q1 BY THE NUMBERS

Load Factor **109%**

Net Yield Growth vs. 2025 **2.0%**
(in Constant Currency)

NCCx Growth vs. 2025 **(0.5%)**
(in Constant Currency)

Adjusted EBITDA **\$1.70B**
+21% vs. 2025

Adjusted EBITDA Margin **38.2%**
(Adjusted EBITDA / Gross Revenue)

Adjusted Earnings Per Share **\$3.60**
+33% vs. 2025

Operating Cash Flow **\$1.8B**



FY 2026 GUIDANCE

Expecting Double Digit Revenue and Earnings Growth

APCDs	56.9M
Capacity Growth vs. 2025	6.7%
Net Yield Growth vs. 2025 <i>(in Constant Currency)</i>	1.5% to 2.5%
NCCx Growth vs. 2025 <i>(in Constant Currency)</i>	Approx. 0.0%
Fuel	Approx. \$1,349M
D&A	\$1,910M to \$1,920M
Net Interest Expense	\$985M to \$995M
Adjusted Earnings Per Share	\$17.10 to \$17.50

Silversea, Silver Ray, Dusk Bar



FY 2026 GUIDANCE

Reconciliation to Prior Guidance

January 2026 Guidance	\$17.70 - \$18.10
Fuel Rate Impact*	(\$0.62)
Joint Venture Earnings	(\$0.12)
Business <i>The impact of geopolitical events is more than offset by Q1 business outperformance, lower non-fuel costs, and the benefit of share repurchases.</i>	\$0.14
April 2026 Guidance	\$17.10 - \$17.50

*Based on current at-the-pump rates



Celebrity XCel, The Bazaar



Q2 2026 GUIDANCE

APCDs	13.6M
Capacity Growth vs. 2025	4.9%
Net Yield Growth vs. 2025 <i>(in Constant Currency)</i>	Approx. 0.2%
NCCx Growth vs. 2025 <i>(in Constant Currency)</i>	4.6% to 5.1%
Fuel	Approx. \$346M
D&A	\$465M to \$475M
Net Interest Expense	\$230M to \$240M
Adjusted Earnings Per Share	\$3.83 to \$3.93

Reflects approximately \$1 unfavorable impact from geopolitical factors and other items affecting year-over-year comparability, including drydock timing.

Royal Caribbean, *Star of the Seas*



We Remain On Track To Achieve Our *Perfecta* Goals By 2027

PERFECTA

20% EPS CAGR

HIGH TEENS ROIC

WHILE

*Delivering the Best Vacations
Responsibly and Maintaining Solid
Investment Grade Metrics*

BY 2027





OUR PROVEN FORMULA

DELIVERS LONG-TERM SHAREHOLDER VALUE



Moderate Capacity Growth

Moderate Yield Growth

Disciplined Cost Control



GAME-CHANGING SHIPS

2026 **LEGEND OF THE SEAS**

2026 **MEIN SCHIFF RELAX**

2027 **HERO OF THE SEAS**

2028 **ICON 5**

2028 **OASIS 7**

2028 **CELEBRITY XCITE**



NEW ORDERS
ICON 6 & 7
2029 & 2030



INTRODUCING
ROYAL ONE™

A SEA OF REWARDS,
A WORLD OF POSSIBILITIES



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APPENDIX

Definitions and Non-GAAP Information and Reconciliation

This presentation includes certain adjusted financial measures defined as non-GAAP financial measures under Securities and Exchange Commission rules, which we believe provide useful information to investors as a supplement to our consolidated financial statements, which are prepared and presented in accordance with generally accepted accounting principles, or U.S. GAAP. The presentation of adjusted financial information is not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with U.S. GAAP. These measures may be different from adjusted measures used by other companies. In addition, these adjusted measures are not based on any comprehensive set of accounting rules or principles. Adjusted measures have limitations in that they do not reflect all of the amounts associated with our results of operations as do the corresponding U.S. GAAP measures.

We have not provided a quantitative reconciliation of the projected non-GAAP financial measures to the most comparable GAAP financial measures because preparation of meaningful U.S. GAAP projections would require unreasonable effort. Due to significant uncertainty, we are unable to predict, without unreasonable effort, the future movement of foreign exchange rates, fuel prices and interest rates inclusive of our related hedging programs. In addition, we are unable to determine the future impact of non-core business related gains and losses which may result from strategic initiatives. These items are uncertain and could be material to our results of operations in accordance with U.S. GAAP. Due to this uncertainty, we do not believe that reconciling information for such projected figures would be meaningful.



Definitions

- Adjusted Earnings per Share ("Adjusted EPS") is a non-GAAP measure that represents Adjusted Net Income attributable to Royal Caribbean Cruises Ltd. (as defined below) divided by weighted average shares outstanding or by diluted weighted average shares outstanding, as applicable. We believe that this non-GAAP measure is meaningful when assessing our performance on a comparative basis.
- Adjusted EBITDA is a non-GAAP measure that represents EBITDA (as defined below) excluding certain items that we believe adjusting for is meaningful when assessing our profitability on a comparative basis.
- Adjusted EBITDA Margin is a non-GAAP measure that represents Adjusted EBITDA (as defined above) divided by total revenues.
- Adjusted Gross Margin represent Gross Margin, adjusted for payroll and related, food, fuel, other operating, and depreciation and amortization expenses. Gross Margin is calculated pursuant to GAAP as total revenues less total cruise operating expenses, and depreciation and amortization.
- Adjusted Net Income attributable to Royal Caribbean Cruises Ltd. is a non-GAAP measure that represents Net Income attributable to Royal Caribbean Cruises Ltd., excluding certain items that we believe adjusting for is meaningful when assessing our performance on a comparative basis.
- Adjusted Operating Income is a non-GAAP measure that represents operating income including income from equity investments and income taxes but excluding certain items that we believe adjusting for is meaningful when assessing our operating performance on a comparative basis. We use this non-GAAP measure to calculate ROIC (as defined below)
- Available Passenger Cruise Days ("APCD") is our measurement of capacity and represents double occupancy per cabin multiplied by the number of cruise days for the period, which excludes canceled cruise days and cabins not available for sale. We use this measure to perform capacity and rate analysis to identify our main non-capacity drivers that cause our cruise revenue and expenses to vary.
- Constant Currency is a significant measure for our revenues and expenses, which are denominated in currencies other than the U.S. Dollar. Because our reporting currency is the U.S. Dollar, the value of these revenues and expenses in U.S. Dollar will be affected by changes in currency exchange rates. Although such changes in local currency prices are just one of many elements impacting our revenues and expenses, it can be an important element. For this reason, we also monitor our revenues and expenses in "Constant Currency" - i.e., as if the current period's currency exchange rates had remained constant with the comparable prior period's rates. We do not make predictions about future exchange rates and use current exchange rates for calculations of future periods. It should be emphasized that the use of Constant Currency is primarily used by us for comparing short-term changes and/or projections. Over the longer term, changes in guest sourcing and shifting the amount of purchases between currencies can significantly change the impact of the purely currency-based fluctuations.
- EBITDA is a non-GAAP measure that represents net income attributable to Royal Caribbean Cruises Ltd. excluding (i) interest income; (ii) interest expense, net of interest capitalized; (iii) depreciation and amortization expenses; and (iv) income tax benefit or expense. We believe that this non-GAAP measure is meaningful when assessing our operating performance on a comparative basis.



Definitions

- Gross Cruise Costs represent the sum of total cruise operating expenses plus marketing, selling and administrative expenses.
- Gross Margin Yield represent Gross Margin per APCD.
- Invested Capital represents the most recent five-quarter average of total debt (i.e., Current portion of long-term debt plus Long-term debt) plus the most recent five-quarter average of Total shareholders' equity. We use this measure to calculate ROIC (as defined below)
- Net Cruise Costs ("NCC") and NCC excluding Fuel are non-GAAP measures that represent Gross Cruise Costs excluding commissions, transportation and other expenses and onboard and other expenses and, in the case of Net Cruise Costs excluding Fuel, fuel expenses. In measuring our ability to control costs in a manner that positively impacts net income, we believe changes in Net Cruise Costs and Net Cruise Costs excluding Fuel to be the most relevant indicators of our performance.
- Net Yields represent Adjusted Gross Margin per APCD. We utilize Adjusted Gross Margin and Net Yields to manage our business on a day-to-day basis as we believe that they are the most relevant measures of our pricing performance because they reflect the cruise revenues earned by us net of our most significant variable costs, which are commissions, transportation and other expenses, and onboard and other expenses.
- Occupancy ("Load Factor"), in accordance with cruise vacation industry practice, is calculated by dividing Passenger Cruise Days (as defined below) by APCD. A percentage in excess of 100% indicates that three or more passengers occupied some cabins.
- Passenger Cruise Days ("PCD") represent the number of passengers carried for the period multiplied by the number of days of their respective cruises
- Perfecta Program refers to the multi-year Adjusted EPS and ROIC goals we are seeking to achieve by end of 2027. Under our Perfecta Program, we are targeting 20% compound annual growth rate in Adjusted EPS compared to 2024 and ROIC of 17% or higher by the end of 2027.
- Return on Invested Capital ("ROIC") represents Adjusted Operating Income divided by Invested Capital. We believe ROIC is a meaningful measure because it quantifies how efficiently we generated operating income relative to the capital we have invested in the business. ROIC is also used as a key metric in our long-term incentive compensation program for our executive officers

SELECTED STATISTICAL INFORMATION

	Quarter Ended	
	March 31,	
	2026	2025
Passengers Carried	2,509,672	2,241,673
Passenger Cruise Days	14,873,199	13,768,332
APCD	13,702,703	12,657,992
Occupancy	108.5 %	108.8 %



NON-GAAP RECONCILIATION INFORMATION

(Unaudited)

Gross Margin Yields, Net Yields and Adjusted Gross Margin per PCD are calculated as follows (in millions, except APCD, PCD, Yields, and Adjusted Gross Margin per PCD. Certain amounts may not add or calculate due to the use of rounded numbers):

	Quarter Ended March 31,		
	2026	2026 On a Constant Currency Basis	2025
Total revenues	\$ 4,452	\$ 4,386	\$ 3,999
Less:			
Cruise operating expenses	2,247	2,226	2,079
Depreciation and amortization expenses	461	465	412
Gross Margin	1,744	1,695	1,508
Add:			
Payroll and related	400	400	340
Food	264	264	239
Fuel	265	265	277
Other operating	542	530	500
Depreciation and amortization expenses	461	465	412
Adjusted Gross Margin	\$ 3,675	\$ 3,619	\$ 3,276
APCD	13,702,703	13,702,703	12,657,992
Passenger Cruise Days	14,873,199	14,873,199	13,768,332
Gross Margin Yields	\$ 127.29	\$ 123.69	\$ 119.09
Net Yields	\$ 268.23	\$ 264.08	\$ 258.83
Adjusted Gross Margin per PCD	\$ 247.12	\$ 243.30	\$ 237.96

NON-GAAP RECONCILIATION INFORMATION

(Unaudited)

Gross Cruise Costs, Net Cruise Costs and Net Cruise Costs excluding Fuel are calculated as follows (in millions, except APCD and costs per APCD. Certain amounts may not add or calculate due to the use of rounded numbers):

	Quarter Ended March 31,		
	2026	2026 On a Constant Currency Basis	2025
Total cruise operating expenses	\$ 2,247	\$ 2,226	\$ 2,079
Marketing, selling and administrative expenses	582	575	562
Gross Cruise Costs	2,830	2,800	2,641
Less:			
Commissions, transportation and other	564	556	522
Onboard and other	212	211	200
Net Cruise Costs including other costs	2,053	2,033	1,919
Less:			
Restructuring charges and other initiatives expenses (1)	3	3	2
Net Cruise Costs	2,050	2,031	1,917
Less:			
Fuel	265	265	277
Net Cruise Costs excluding Fuel	\$ 1,786	\$ 1,766	\$ 1,640
APCD	13,702,703	13,702,703	12,657,992
Gross Cruise Costs per APCD	\$ 206.51	\$ 204.36	\$ 208.68
Net Cruise Costs per APCD	\$ 149.63	\$ 148.19	\$ 151.44
Net Cruise Costs excluding Fuel per APCD	\$ 130.32	\$ 128.88	\$ 129.54

1. These amounts are included in *Marketing, selling and administrative expenses* within our consolidated statements of comprehensive income (loss).

NON-GAAP RECONCILIATION INFORMATION

(Unaudited)

EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin are calculated as follows (in millions, except APCD and per APCD data. Certain amounts may not add or calculate due to the use of rounded numbers):

	Quarter Ended March 31,	
	2026	2025
Net Income attributable to Royal Caribbean Cruises Ltd.	\$ 941	\$ 730
Interest income	(5)	(2)
Interest expense, net of interest capitalized	278	249
Depreciation and amortization expenses	461	412
Provision for income taxes	26	16
EBITDA	1,701	1,405
Other income	(2)	(5)
Restructuring charges and other initiative expenses (1)	3	2
Adjusted EBITDA	\$ 1,702	\$ 1,402
Total revenues	\$ 4,452	\$ 3,999
APCD	13,702,703	12,657,992
Net Income attributable to Royal Caribbean Cruises Ltd. per APCD	\$ 68.71	\$ 57.66
Adjusted EBITDA per APCD	\$ 124.21	\$ 110.73
Adjusted EBITDA Margin	38.2 %	35.1 %

1. These amounts are included in *Marketing, selling and administrative expenses* within our consolidated statements of comprehensive income (loss).

NON-GAAP RECONCILIATION INFORMATION

(Unaudited)

Adjusted Net Income attributable to Royal Caribbean Cruises Ltd., and Adjusted Earnings per Share are calculated as follows (in millions, except per share data. Certain amounts may not add or calculate due to the use of rounded numbers):

	Quarter Ended March 31,	
	2026	2025
Net Income attributable to Royal Caribbean Cruises Ltd.	\$ 941	\$ 730
Loss on extinguishment of debt and inducement expense (1)	29	10
Restructuring charges and other initiative expenses (2)	3	2
Amortization of Silversea intangible assets resulting from the Silversea acquisition (3)	2	2
Adjusted Net Income attributable to Royal Caribbean Cruises Ltd.	\$ 975	\$ 744
Earnings per Share - Diluted (4)	\$ 3.48	\$ 2.70
Adjusted Earnings per Share - Diluted (5)	\$ 3.60	\$ 2.71
Weighted-Average Shares Outstanding - Diluted	271	276

- For 2026, includes the loss on extinguishment of debt associated with redemptions of the senior notes maturing in 2026. For 2025, includes \$10 million of inducement expense related to the settlements of the 2025 6.00% convertible notes. These amounts are included in *Interest expense, net of interest capitalized* within our consolidated statements of comprehensive income (loss).
- These amounts are included in *Marketing, selling and administrative expenses* within our consolidated statements of comprehensive income (loss).
- Represents the amortization of the Silversea intangible assets resulting from the 2018 Silversea acquisition.
- For 2025, Diluted EPS includes the add-back of dilutive inducement and interest expense related to our convertible notes of \$15 million for the quarter ended March, 31 2025.
- For 2025, Adjusted Diluted EPS includes the add-back of dilutive interest expense related to our convertible notes of \$5 million for the quarter ended March, 31 2025.